

FIN - SOLE SOURCE

Status

Requesting Department: *

ITS

Submitted By:

Matthew Vilord

Date Created

04/30/2026

Vendor Name:

VERTIV CORPORATION

Address:

505 N. CLEVELAND AVE, WESTERVILLE, OH 43082

E-mail:

LPALMIERI@JOEPOWELL.COM

Phone:
Price

\$14,856.00

Account String *

001-17005-546300-17-51-546300-000-00

Description

ANNUAL MAINTENANCE RENEWAL.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

To ensure top performance, reliability, and duration of equipment, Vertiv is the only authorized service provider for the Vertiv power product line (uninterruptible power supply/battery, static transfer switch, power distribution units, and monitoring products). In order to meet the objective of providing the highest level of service possible, Vertiv has in the very best individuals to create the strongest support organization in the industry.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The manufacturer of the current hardware that requires direct manufacturer support to maintain a valid warranty. At this time a new solution is not recommended given the past positive performance and the useful life remaining. Also the cost/effort to replace the current solution would not be fiscally responsible at this time.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

TS will continue to monitor the performance and reliability of the current solution and also research new and other solutions as they become available to to their effectiveness as a replacement.

Attachments (2)

[FIN - ATTACHMENTS - SOLE SOURCE](#)
[- ANNUAL MAINTENANCE RENEWAL.](#)
[- ANNUAL MAINTENANCE RENEWAL.](#)
Approval: Budget

Christine Vilivong

Date

4/30/2026

12:36:48

PM

Approval: Procurement Buyer

Andrew Byrnes

Date

4/30/2026

1:27:57

PM

Approval: Director
Matthew Vilord

Date:
05/01/202
6

Approval: Procurement Manager
Wanda Roop

(not to exceed
\$50,000.00)

Date
05/08/202
6

Approval: City Manager

(not to exceed
\$100,000.00) without
Council Approval

Date

Procurement Staff

**Procurement Staff
Assigned**
ABYRNES

**Council Agenda
Date**

Council Action

Resolution #

Purchase Order #

Procurement Comments:

SECTION 2-144 (c)(1)(b)
PREVIOUS SOLE SOURCE UNDER PO# 25502693

Council authorization required if exceeding \$100,000.00